

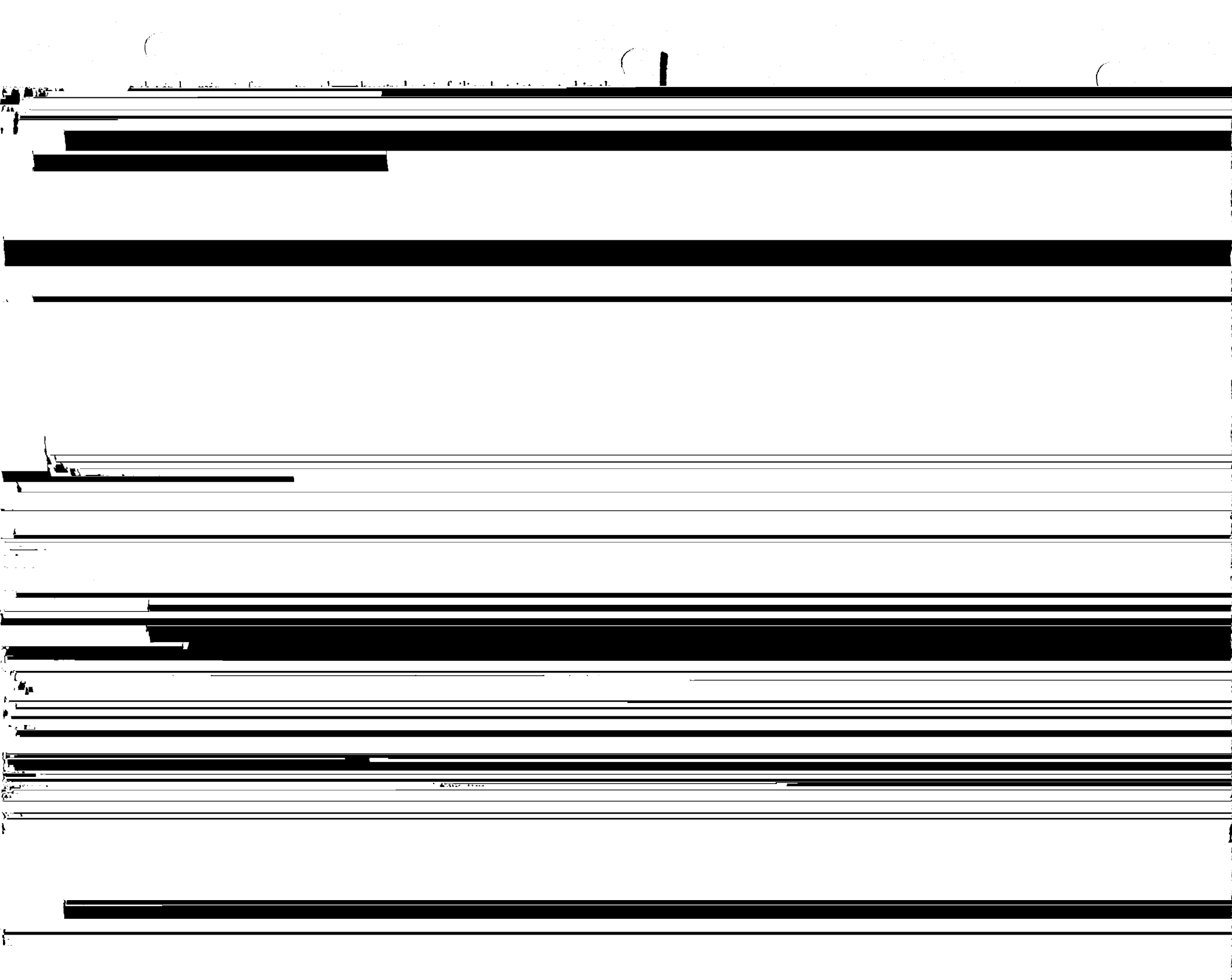
Ohman, A., & Soares, J.J.E. (1993). On the automatic nature of phobic fear: Conditioned electro-

Intrinsic Versus Extrinsic Motivation in Schools

At the same time, experts also lament the prospects of encouraging intrinsic engagement in a world controlled by extrinsic rewards (e.g., Kohn, 1993). My purpose here is to explore briefly the nature of the relationship between intrinsic

A RECONCILIATION

How can we resolve this apparent contradiction?



Critical Thinking Questions

1. What is intrinsic motivation, what is extrinsic motivation, and why is it important to make this distinction?
 2. Why do grades and other tangible rewards pose a threat to intrinsic motivation?
 3. How can grades and other tangible rewards enhance intrinsic motivation?
- ... does the author draw for using reward in the

Human Sexuality: How Do Men and Women Differ?

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Abstract